

# **OC Components**



**Distributor of Electronic Components**

Orange County Components, Inc.

2925-A5 College Ave., Costa Mesa, CA 92626

Tel: (714)979-3597 (800)627-5192 Fax: (714)979-3626

Email: [occ@occomponents.com](mailto:occ@occomponents.com) Web: [www.occomponents.com](http://www.occomponents.com)

April 2, 2001

Liaison Software Company  
2021 E. 4th St. Suite 218  
Santa Ana, CA 92705

Attn: Tom Nielsen  
Jeff Evenson

Re: Liaison Messenger – CRM & Sales Sonar for use with Platinum for Windows

Dear Jeff & Tom,

I am writing this letter to let you know how extremely happy and pleased we are with the performance of your software product. The support that your company has given to OCC has also has been a refreshing change. I find as a business owner all too often, we only hear from individuals or companies of their dissatisfaction of the products or services. However, in this case, I would like to let you know that your company and its products have provided just the opposite. Incorporating Liaison software has improved our communications with our customer's and also helped reduced our overhead for both administrative and sales staff. It has been a pleasure to work with you both, during the Beta test periods also. Your continued efforts to incorporate not only our needs but to share other business ideas as to problems and solutions has made the testing period very fruitful and informative. I would like to say that as a long time Platinum customer/user. Your products have proven to be a tremendous enhancement to all aspects of our daily business transactions along with money savings.

In closing, I would like to once again thank you both, Jeff and Tom, for your service to our company and would like you to know that as your business evolves and presents future products and services, OCC would be very interested in looking at these enhancements. May the best of luck to you and your company in the future. And I look forward to our continue business dealings.

Sincerely,

Pamela Hintermeyer  
President